

# 2023 New York State Fair

## Approved Wholesalers & Vendor Resources

As of 7/27/2023



*The wholesalers on this list are approved by the New York State Fair to supply food, beverages, merchandise, supplies, or to repair/replace equipment ordered by vendors, and to operate on the Fairgrounds during the 2023 Fair.*

*Deliveries by wholesalers must be complete, and all service vehicles must be off the grounds by 9:00 am each day of the Fair. For emergencies or special cases after 9:00 am, wholesalers must get permission from the Fair's Concessions Office in advance and receive approval.*

Vendors should contact the wholesaler directly, except where noted, as all wholesalers and service suppliers remain independent contractors and do not work for the Fair.

For questions regarding Fair business, please contact the Concession & Exhibit office at 315-487-7711 or email [nysfairconcessions@agriculture.ny.gov](mailto:nysfairconcessions@agriculture.ny.gov).

### **APPROVED WHOLESALERS**

**A.L. George LLC (Onondaga Beverage)** - [jsteffy@algeorgeco.com](mailto:jsteffy@algeorgeco.com)

(315) 451-8360

Products: beer, wine, liquor, soda, NA

**Beak and Skiff Holding Company, LLC** - [shane@1911established.com](mailto:shane@1911established.com)

(315)-696-6085

Products: spirits, can cocktails, wine, and can fresh apple cider

**Coca-Cola Beverages Northeast, Inc** - [mkrajacic@cokenortheast.com](mailto:mkrajacic@cokenortheast.com)

(315)461-5292

Products: Dasani, Smartwater, Coke, Sprite, Ginger ale, Dr. Pepper, Vitamin Water, Body Armor, Powerade, Monster

**Crown Communication New York Inc.** - [Ryan.Kmick@crowncastle.com](mailto:Ryan.Kmick@crowncastle.com)

(724) 743-6306

Products: Wireless Communications

**Empire Merchants North LLC** - [ndaigle@empirenorth.com](mailto:ndaigle@empirenorth.com)

(518) 730-1137

Products: general wine and spirits

**Energy Gases, Inc.** - [tom@energygases.com](mailto:tom@energygases.com)

315-446-8400

Products: propane and propane accessories

**G & L Davis Meat., Inc.** - [kathleenhdavis@gmail.com](mailto:kathleenhdavis@gmail.com)

(315) 471-9164

Products: hot / sweet pork sausage links, patties, and turkey sausage

**Hill & Markes Inc** - [jcrooke@hillnmarkes.com](mailto:jcrooke@hillnmarkes.com)

(518) 842-2410

Products: janitorial supplies, office supplies, culinary supplies

**Husted Dairy, Inc.** - [ginahusted@gmail.com](mailto:ginahusted@gmail.com)

(315) 374-4612

Products: ice cream 3 gallon tubs, ice cream mix

**Leon, Leroy, Craig Hurlbut DBA Ashley Lynn Winery** - [michellelee1995@gmail.com](mailto:michellelee1995@gmail.com)

(315) 963-3262

Products: Wine slushies

**Lepage Bakeries Park Street LLC** - [phil.sesto@flocorp.com](mailto:phil.sesto@flocorp.com)

603-498-7226

Products: Wonder Bread, rolls, English muffins

**Mento Produce Co Inc.** - [frank@mentoproduce.com](mailto:frank@mentoproduce.com)

(315) 422-9195

Product: fresh fruit & vegetables, processed fruits and vegetables, frozen foods, dry/canned foods

**Merritt Estate Winery** - [bellabutch@gmail.com](mailto:bellabutch@gmail.com)

(716) 490-0227

Products: wine slushie mixes

**Palmer Fish Co. Inc.** - [rgagnon@palmerfoods.com](mailto:rgagnon@palmerfoods.com)

(585) 424-3210

Products: Food products

**PepsiCo Beverage Sales, LLC** - [salvatore.cerullo@pepsico.com](mailto:salvatore.cerullo@pepsico.com)

(315) 463-8581

Products: Pepsi beverages

**Rentals To Go** - [amanda@rtgrents.com](mailto:amanda@rtgrents.com)

877-929-1919

Products: Gray water tanks, pumping/servicing, refrigeration trailers

**Renzi Bros., Inc.** - [shaunpleskach@renzi.net](mailto:shaunpleskach@renzi.net)

(315) 788-5610

Products: Food and related supplies for restaurants

**Salarinos's** - [basiliobudasausage@gmail.com](mailto:basiliobudasausage@gmail.com)

(315) 697-2551

Product: Italian Sausage, breakfast sausage, meatballs, beef

**S D Kay Food Service DBA Mineo Wholesale Company** - [pam@mineowholesale.com](mailto:pam@mineowholesale.com)

(315) 437-0407

Product: flour, sugar, mozzarella, can goods, paper products, salt, etc.

**Southern Glazer's Wine and Spirits LLC** - [strue@sgws.com](mailto:strue@sgws.com)

(585) 358-3038

Products: Wine & Spirits

**Sysco Syracuse LLC** - [dana.rech@sysco.com](mailto:dana.rech@sysco.com)

(315) 672-7000

Products: Full line food service provider: dairy, meat, poultry, seafood, dry, frozen, paper, chemical, equipment, and supplies, produce, beverages.

**Three Brothers Wineries & Estates, LLC** - [erica@3brotherswinery.com](mailto:erica@3brotherswinery.com)

(585) 585-4432

Products: Wine, Craft Beer, Hard Cider, Wine Slushies

**T.J. Sheehan Distributing, Inc.** – [brian.bruse@tjsheehan.com](mailto:brian.bruse@tjsheehan.com)

(315) 952-9309

Products: beer, wine, and distilled spirits

**Twist of Fate Spinnery LLP** - [twistoffatespinnery@yahoo.com](mailto:twistoffatespinnery@yahoo.com)

(860) 759-9335

Products: livestock supplies

**VTC Specialties, Inc.** - [mfontaine@visualtec.com](mailto:mfontaine@visualtec.com)

(315) 423-2000

Products: audio-visual equipment and labor

**W. E. Salle Co., Inc.** - [shawn@BrownCarbonic.com](mailto:shawn@BrownCarbonic.com)

(315) 454-3591

Products: fountain soft drinks, beverage gases, helium, dry ice, Manitowoc Ice Machines

\*\*W.E. Salle Co. are the only approved Fair ice vendor. All vendors using ice, must use W.E. Salle Co. (Brown Carbonic).

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## **APPROVED VENDOR RESOURCES**

### **2023 SOUVENIR CUPS**

**Frances O'Reilly** – [ofrancis57@gmail.com](mailto:ofrancis57@gmail.com)

(941) 928-3168

Products: Official NY State Fair 32 oz. plastic souvenir cups. **Pre-orders ended July 14. To inquire if cups are still available, contact the vendor.** For more information visit: [Fairtime Vendor Resources - The Great New York State Fair \(ny.gov\)](https://www.fairtimevendorresources.com)

**All 32 ounce drinks must be sold in a New York State Fair souvenir cup.** Plastic souvenir cups of smaller sizes are not allowed. The maximum size for beverages is 20 ounces, except for 32 ounce beverages in a New York State Fair souvenir cup. Vendors are not required to use the New York State Fair souvenir cup unless they are selling 32 ounce beverages. The 2023 cup design includes additions of the newly renamed Suburban Park (formerly Chevy Park Stage) and Asian Village to the logo. To order, fill out the form and return it to the Souvenir Cup vendor. Orders must be paid for at the time of pick-up and pick-up will begin August 21.

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## ICE & ICE CHESTS

W.E. Salle Company – I.C.E. Company of Elmira/Brown Carbonic – [shawn@browncarbonic.com](mailto:shawn@browncarbonic.com)

(315) 454-3591

Vendors ordering chest freezers will need to provide their own combination lock, not a key lock.

Contract expires 12/31/24.

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## FAIRTIME EQUIPMENT & DECORATING SERVICES – DEADLINE AUGUST 1

Order by filling out the Form at [Fairtime Vendor Resources - The Great New York State Fair \(ny.gov\)](#)

Able Smith Tent & Party Rental – website: [www.ablesmithtent.com](http://www.ablesmithtent.com)

(315) 699-3811

Products: rented booth supplies including:

- Tables
- Chairs
- Miscellaneous (pipe & drape) not included in booths in the Center of Progress Building, Exposition Center, Horticulture Building, Pan African Village, and Science & Industry Building.
- Easel
- Wastebasket
- Large Fan
- Stanchions
- Carpeting

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## Fairgrounds Internet and Wi-Fi Information:

These are service providers that vendors, exhibitors, and patrons can contact to provide wired/wireless internet and/or Wi-Fi services.

**AT&T Mobility Services** - Call 315.898.5655 or [click here](#)

**New Visions Communications** - Call 315.472.6300 or [click here](#)

**Spectrum Business Internet** - Call 315.481.0297 or 315.466.6410 or [click here](#)

**Verizon Enterprise Solutions** - Call 877.297.7816 or [click here](#)

*Please contact a minimum of 7 business days prior to the event to allow for processing of your request.*

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## Fairtime Tent Requirements & Rental Services

**Deadline was July 7, 2023 (if you rented a tent and have not filled out the form, please do so immediately.)**

For the 2023 New York State Fair all outdoor tent rentals on the Fairgrounds MUST be installed by one of our selected contractors – **no personal tents or pop-ups are to be used.** The ONLY approved contractors that can provide rental tents are TGIF Event Services and West Tents, Inc. **Any vendor planning on renting a tent will need to complete the Preferred Tent Order Form by Friday, July 7, 2023 for processing.** The Fair will notify the selected contractor chosen on the form who will then reach out to you to coordinate size, payment, and any other details – it will be the responsibility of the vendor and selected contractor to finalize this information. Any changes must be coordinated through the Fair first for approval. Download Form Here: [Fairtime Vendor Resources - The Great New York State Fair \(ny.gov\)](#)

TGIF Event Services – Michael Biondi – [michael@tgifrentals.com](mailto:michael@tgifrentals.com)

(631) 445-6373

West Tents Inc – Holly Capozzi – [holly@bigtoptentrental.com](mailto:holly@bigtoptentrental.com)

(518) 622-3353

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**Scootaround, Inc.** - <https://scootaround.com/en/new-york-state-fair>

Provides public rentals for electric scooters, wheelchairs, strollers and wagons at the Fair.

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**NEW! Cannabinoid Hemp Product License:**

Vendors planning to sell cannabinoid hemp products at the New York State Fair, must be an approved vendor accepted by the New York State Fair Concessions Department.

**You are required to obtain a Cannabinoid Hemp Retail License or Temporary Retail Permit from the New York State Office of Cannabis Management (OCM) before selling cannabinoid hemp products to consumers at the New York State Fairgrounds.** A copy of the license or permit must be provided to the Department before any agreement is approved by the Department for the sale of cannabinoid hemp products onsite. Contractors found to be selling cannabinoid hemp products that are not licensed/permitted, will be asked to immediately remove those products from their licensed space. Failure to remove cannabinoid hemp products that are not licensed/permitted by OCM or failure to obtain the required license/permit from OCM will result in termination of this Agreement. This also applies to beverage vendors selling CBD pre-packaged beverages. For more information visit:

<https://cannabis.ny.gov/system/files/documents/2023/04/cannabinoid-hemp-program-retail-license-notification.pdf> .

End of List